

TCPN Member Pricing – izzy+ Contract #R4988

| <u>Order Size</u> | <u>Drop-ship Discount</u> |
|--------------------------|---------------------------|
| Under \$50,000 List | 52% off |
| \$50,000-\$99,9999 List | 53% off |
| \$100,000 List and above | 54% off |

Notes:

Contract applies to izzy, Hag, Harter, Fixtures Furniture, Zoom Seating and ABCO brands.

Installation and all other services negotiated between dealer and member.

Orders are issued by the TCPN Member directly to our applicable brand. Orders must reference "per TCPN contract". Our TCPN contract number is R4988. A TVR will be established to process purchase orders issued by a Member to any of our brands and pay applicable dealer fees. Installation and other services are not included in our contract and can be quoted/negotiated independently by your dealer, providing an opportunity for increased margins.

While our contract was initially established to receive orders direct from the Member, we have received the OK to offer a "value added" option allowing the Member to issue P.Os direct to your dealer. This method can promote a "one purchase order" solution for the end user, which hopefully includes their need for multiple izzy+ brands, design, installation, etc.

7/14/2010